

Blue Star Mothers of America, Inc.

PROFIT AND LOSS

September 2019 - May 2020

	TOTAL
Income	
CONVENTION	
2020 Convention	
2020 Convention Blue Shirt	2,635.00
2020 Convention Blue Shirt Dad	250.00
2020 Donations/Sponsor/Fundraiser	100.00
2020 Donations/Transportation	500.00
Donations - WWII Tickets	990.00
Total 2020 Donations/Sponsor/Fundraiser	1,590.00
2020 Registration	0.00
2020 Convention/Dinner Guest	0.00
2020 Convention/Lunch Guest	0.00
Total 2020 Registration	0.00
2020 Vendor Tables	0.00
Total 2020 Convention	4,475.00
Total CONVENTION	4,475.00
DONATIONS/SPONSORSHIPS	
CFC Donations	1,757.87
General donations	5,189.71
VAVS Fund - Restricted Funds	5,248.00
Total DONATIONS/SPONSORSHIPS	12,195.58
FUNDRAISER	
ONLINE STORE	
Branch cling	35.00
Branch Window Cling	45.00
BROCHURE	226.20
BSM FLAGS	105.00
BSM PATCHES	20.00
ASSOCIATE PATCH	10.00
BRANCH PATCH	50.00
BSM PATCH 12 INCH	45.00
BSM PATCH 2 1/2 INCH	202.00
BSM PATCH 6 INCH	27.00
DOG TAGS AND BOOTS PATCH	40.00
GLITZY PATCH 3 inch	60.00
GLITZY PATCH 6 inch	40.00

	TOTAL
Total BSM PATCHES	494.00
BSM Pins	
Blue Star Dad Pin	144.00
BSM Associate Pin	252.00
Large BSM Pin	1,296.00
Past Chapter President Pin	84.00
Respect Pin	60.00
Small BSM Pin	144.00
Total BSM Pins	1,980.00
BSM Ritual Book	152.50
BSM Tee Shirts	
2019 Red Shirt	300.00
BAND Of Mothers	120.00
BSMA Baseball Shirt	360.00
I Stand T-Shirt	135.00
Total BSM Tee Shirts	915.00
COINS	450.00
DAD Hat	110.00
FLEECE JACKET	895.00
HANGER	324.00
Hats	1,825.00
License Plates	70.00
Luggage Tags	30.50
NOTE CARDS	165.00
Shipping Income	1,923.13
Tote Bags	165.00
WATER BOTTLE	30.00
WHITE GLOVES	230.00
Yearbooks	283.00
Total ONLINE STORE	10,453.33
Total FUNDRAISER	10,453.33
Funds from closed chapters	0.00
Membership	
Chapter Membership Dues	56,178.30
Charter Fee	150.00
Total Membership	56,328.30
Total Income	\$83,452.21
GROSS PROFIT	\$83,452.21
Expenses	
Advertising/Public Relations	99.00
ambassador funds	345.28
Awards	
Chapter Grants	5,000.00
Total Awards	5,000.00
Bank Charges	12.00

	TOTAL
Commissions & Fees	
CFC Application Fee	553.00
Total Commissions & Fees	553.00
Conference Call	485.56
Conventions	
2019 Convention Expense	359.37
2020 Convention Expense	69.16
2020 Blue shirts	1,999.36
2020 Blue Star Dad shirts	1,622.83
Total 2020 Convention Expense	3,691.35
Total Conventions	4,050.72
Donations	2,186.00
Parke Memorial Scholarship	2,000.00
VAVS Fund-Restricted Funds EXPENSE	300.00
Total Donations	4,486.00
Dues & Subscriptions	704.91
Fundraising	
National Fundraising	69.00
On Line Store Expenses	
Brochures	127.60
BSM Pins	946.07
BSM Pins DADS	395.00
Chapter Past President Pin	454.25
coins	970.00
fleece jackets	3,254.67
Gloves	101.70
note card printing	22.92
Online Store Postage	1,400.90
Patches	490.70
Red Respect shirt	2,235.06
Shipping	71.15
Shipping Supplies	100.61
Total On Line Store Expenses	10,570.63
Total Fundraising	10,639.63
Insurance	1,581.00
Legal & Professional Fees	
Legal Fees	350.00
Total Legal & Professional Fees	350.00
Management Expenses	80.00
Equipment	1,751.16
National Treasurer	
General Office Expenses	299.67
Postage	306.35
Total National Treasurer	606.02
Total Management Expenses	2,437.18

	TOTAL
Merchant card processing	
First American Payment Systems	3,425.54
Moolah Merchant Fees	1,013.37
Paypal Fees	147.83
Total Merchant card processing	4,586.74
Misc Expense	0.00
Office Expenses	
Management	
General Office Supplies	0.00
Total Management	0.00
Program	
PO Box	0.00
Total Program	0.00
Total Office Expenses	0.00
Office/General Administrative Expenses	259.00
Past National President Pin	6.45
Postage	59.80
Program Expenses	83.31
Flowers & Wreaths	345.43
National Appointed Offices	
National Chaplain	
Gold Star Mother Mailing	1,081.88
Total National Chaplain	1,081.88
National Convention Chair	
Travel	416.80
Total National Convention Chair	416.80
National Historian	
Travel	505.60
Total National Historian	505.60
National Patriotic Instructor	
Travel	404.00
Total National Patriotic Instructor	404.00
National VAVS Rep	274.09
General Office Supplies	25.77
Postage	47.90
VAVS Annual Meeting	927.66
Total National VAVS Rep	1,275.42
Total National Appointed Offices	3,683.70
National Financial Secretary	
Postage	12.30
Total National Financial Secretary	12.30
National President	
General Office Supplies	54.61
Travel	3,196.32
Total National President	3,250.93

	TOTAL
National Recording secretary	284.34
Postage	35.68
Total National Recording secretary	320.02
Total Program Expenses	7,695.69
Quick Books on line	1,741.50
Travel	
Executive Board Meeting	5,134.36
National Convention	2,013.58
Total Travel	7,147.94
Veterans Day Committee Dues	150.00
Website and Database	8,415.55
New Website Hosting Fees	309.00
Total Website and Database	8,724.55
Total Expenses	\$61,115.95
NET OPERATING INCOME	\$22,336.26
Other Income	
Interest Earned	59.86
Miscellaneous Income	0.00
Prior Year Voided Checks	850.00
Total Other Income	\$909.86
Other Expenses	
Capital Budget Expense	
Website Development	81.11
Total Capital Budget Expense	81.11
Total Other Expenses	\$81.11
NET OTHER INCOME	\$828.75
NET INCOME	\$23,165.01