

Blue Star Mothers of America, Inc.

PROFIT AND LOSS

September 2019 - July 2020

	TOTAL
Income	
CONVENTION	
2020 Convention	
2020 Convention Blue Shirt	3,035.00
2020 Convention Blue Shirt Dad	635.00
2020 Donations/Sponsor/Fundraiser	100.00
2020 Donations/Transportation	500.00
Donations - WWII Tickets	990.00
Total 2020 Donations/Sponsor/Fundraiser	1,590.00
2020 Registration	0.00
2020 Convention/Dinner Guest	0.00
2020 Convention/Lunch Guest	0.00
Total 2020 Registration	0.00
2020 Vendor Tables	0.00
Total 2020 Convention	5,260.00
Total CONVENTION	5,260.00
DONATIONS/SPONSORSHIPS	
CFC Donations	2,016.55
General donations	6,438.91
VAVS Fund - Restricted Funds	5,323.00
Total DONATIONS/SPONSORSHIPS	13,778.46
FUNDRAISER	
ONLINE STORE	
Branch cling	35.00
Branch Window Cling	182.50
BROCHURE	419.70
BSM FLAGS	105.00
BSM PATCHES	35.00
ASSOCIATE PATCH	15.00
BRANCH PATCH	122.50
BSM PATCH 12 INCH	75.00
BSM PATCH 2 1/2 INCH	217.00
BSM PATCH 6 INCH	27.00
DOG TAGS AND BOOTS PATCH	70.00
GLITZY PATCH 3 inch	85.00
GLITZY PATCH 6 inch	40.00

	TOTAL
Total BSM PATCHES	686.50
BSM Pins	
Blue Star Dad Pin	228.00
BSM Associate Pin	300.00
Large BSM Pin	1,380.00
Past Chapter President Pin	96.00
Respect Pin	95.00
Small BSM Pin	228.00
Total BSM Pins	2,327.00
BSM Ritual Book	187.50
BSM Tee Shirts	
2019 Red Shirt	480.00
BAND Of Mothers	245.00
BSMA Baseball Shirt	660.00
I Stand T-Shirt	255.00
Total BSM Tee Shirts	1,640.00
COINS	1,325.00
DAD Hat	140.00
FLEECE JACKET	1,285.00
HANGER	348.00
Hats	1,950.00
License Plates	125.00
Luggage Tags	45.50
NOTE CARDS	185.00
Shipping Income	2,732.38
Tote Bags	285.00
WATER BOTTLE	80.00
WHITE GLOVES	245.00
Yearbooks	361.00
Total ONLINE STORE	14,690.08
Total FUNDRAISER	14,690.08
Funds from closed chapters	0.00
Membership	
Chapter Membership Dues	58,683.30
Charter Fee	175.00
Total Membership	58,858.30
Total Income	\$92,586.84
GROSS PROFIT	\$92,586.84
Expenses	
Advertising/Public Relations	99.00
ambassador funds	345.28
Awards	
Chapter Grants	5,000.00
Total Awards	5,000.00

	TOTAL
Bank Charges	12.00
Commissions & Fees	
CFC Application Fee	553.00
Total Commissions & Fees	553.00
Conference Call	251.56
Conventions	
2019 Convention Expense	359.37
2020 Convention Expense	69.16
2020 Blue shirts	2,074.36
2020 Blue Star Dad shirts	1,647.83
Total 2020 Convention Expense	3,791.35
Total Conventions	4,150.72
Donations	2,186.00
Parke Memorial Scholarship	1,985.00
VAVS Fund-Restricted Funds EXPENSE	5,575.00
Total Donations	9,746.00
Dues & Subscriptions	824.89
Fundraising	
National Fundraising	69.00
On Line Store Expenses	
Brochures	127.60
BSM Pins	946.07
BSM Pins DADS	395.00
Chapter Past President Pin	454.25
coins	970.00
fleece jackets	3,254.67
Gloves	101.70
Hats	1,595.46
note card printing	22.92
Online Store Postage	2,092.51
Patches	490.70
Red Respect shirt	2,235.06
Shipping	71.15
Shipping Supplies	160.99
Total On Line Store Expenses	12,918.08
Total Fundraising	12,987.08
Insurance	1,581.00
Legal & Professional Fees	
CPA	8,700.00
Legal Fees	350.00
Total Legal & Professional Fees	9,050.00
Management Expenses	80.00
ambassador fund	66.92
Equipment	1,751.16

	TOTAL
National Treasurer	
General Office Expenses	180.33
Postage	434.35
Total National Treasurer	614.68
Total Management Expenses	2,512.76
Merchant card processing	
First American Payment Systems	4,702.74
Moolah Merchant Fees	1,104.72
Paypal Fees	192.82
Total Merchant card processing	6,000.28
Misc Expense	0.00
Office Expenses	
Management	
General Office Supplies	30.00
Total Management	30.00
Program	
PO Box	134.00
Total Program	134.00
Total Office Expenses	164.00
Office/General Administrative Expenses	259.00
Past National President Pin	6.45
Postage	59.80
Program Expenses	83.31
Flowers & Wreaths	345.43
National Appointed Offices	
National Chaplain	
Gold Star Mother Mailing	1,081.88
Total National Chaplain	1,081.88
National Convention Chair	
Travel	416.80
Total National Convention Chair	416.80
National Historian	
Travel	505.60
Total National Historian	505.60
National Patriotic Instructor	
Travel	404.00
Total National Patriotic Instructor	404.00
National VAVS Rep	274.09
General Office Supplies	25.77
Postage	47.90
VAVS Annual Meeting	927.66
Total National VAVS Rep	1,275.42
Total National Appointed Offices	3,683.70

	TOTAL
National Financial Secretary	
Postage	12.30
Total National Financial Secretary	12.30
National First VP	
Travel	10.68
Total National First VP	10.68
National Fourth VP	
Postage	18.75
Total National Fourth VP	18.75
National President	
General Office Supplies	54.61
Travel	2,888.36
Total National President	2,942.97
National Recording secretary	284.34
Postage	35.68
Total National Recording secretary	320.02
Total Program Expenses	7,417.16
Quick Books on line	1,741.50
Travel	
Executive Board Meeting	5,134.36
National Convention	2,013.58
Total Travel	7,147.94
Veterans Day Committee Dues	150.00
Website and Database	8,415.55
New Website Hosting Fees	309.00
Total Website and Database	8,724.55
Total Expenses	\$78,783.97
NET OPERATING INCOME	\$13,802.87
Other Income	
Interest Earned	71.45
Miscellaneous Income	0.00
Prior Year Voided Checks	850.00
Total Other Income	\$921.45
Other Expenses	
Capital Budget Expense	
Website Development	81.11
Total Capital Budget Expense	81.11
Total Other Expenses	\$81.11
NET OTHER INCOME	\$840.34
NET INCOME	\$14,643.21