

# Blue Star Mother's of America Inc.- National Big Dipper Auxiliary

Budget vs. Actuals: budget 2022-2023 - FY23 P&L

September 2022 - April 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
Big Dipper Store Sales				
Guard Pins	126.00		126.00	
Hat Bags	390.00		390.00	
Jewelry	148.00		148.00	
Keychain	10.00		10.00	
Lapel Pin	387.00		387.00	
Purse Hanger	60.00		60.00	
Shipping Revenue	92.00		92.00	
<b>Total Big Dipper Store Sales</b>	<b>1,213.00</b>		<b>1,213.00</b>	
Donations				
Fun Night Donations 2022-2023	1,000.00	2,250.00	1,000.00	
General Donations	16.00		16.00	
JCEA Donations -2022-2023	2,475.00		2,475.00	
President's Travel	10.00		10.00	
<b>Total Donations</b>	<b>3,501.00</b>	<b>2,250.00</b>	<b>1,251.00</b>	<b>155.60 %</b>
Fundraiser				
Bonfire Fundraiser	325.85		325.85	
Pasta Fundrasier	578.94		578.94	
<b>Total Fundraiser</b>	<b>904.79</b>		<b>904.79</b>	
Membership Dues				
2021-2022 Membership Dues	65.00	2,200.00	65.00	
2022-2023 Membership dues	2,550.00		2,550.00	
<b>Total Membership Dues</b>	<b>2,615.00</b>	<b>2,200.00</b>	<b>415.00</b>	<b>118.86 %</b>
Non Profit Income				
2022 Fun Night Revenue				
2022 Long Beach Fun Night Admissions	105.00		105.00	
<b>Total 2022 Fun Night Revenue</b>	<b>105.00</b>		<b>105.00</b>	
2023 Fun Night Revenue				
Fundraising - Other (Amazon, GivingBean, etc.)	14.37	3,400.00	14.37	
Fundraising -Vendor Table sales		0.00	0.00	
Fundraising Guard Pins		0.00	0.00	
Fundraising Quilt		660.00	-660.00	
2021-2022 Fundraising Quilt Tickets	40.00	0.00	40.00	
<b>Total Fundraising Quilt</b>	<b>40.00</b>	<b>660.00</b>	<b>-620.00</b>	<b>6.06 %</b>
<b>Total Non Profit Income</b>	<b>159.37</b>	<b>4,060.00</b>	<b>-3,900.63</b>	<b>3.93 %</b>
Shipping Revenue	9.00		9.00	
<b>Total Revenue</b>	<b>\$8,402.16</b>	<b>\$8,510.00</b>	<b>\$ -107.84</b>	<b>98.73 %</b>
<b>GROSS PROFIT</b>	<b>\$8,402.16</b>	<b>\$8,510.00</b>	<b>\$ -107.84</b>	<b>98.73 %</b>
Expenditures				
2021-22 JCEA		8,999.85	-8,999.85	

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	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
2022-2023 JCEA Expense	2,396.00		2,396.00	
Advertising	100.00		100.00	
BANK CHARGES	0.00	55.00	-55.00	0.00 %
Expenditure				
Ambassador Fund	1,226.23		1,226.23	
<b>Total Expenditure</b>	<b>1,226.23</b>		<b>1,226.23</b>	
Fun Night Expenses				
Decorations	95.62		95.62	
Fun Night General Expenses	98.80	1,000.00	-901.20	9.88 %
Games and Activities	34.74		34.74	
Photo Booth	66.82		66.82	
<b>Total Fun Night Expenses</b>	<b>295.98</b>	<b>1,000.00</b>	<b>-704.02</b>	<b>29.60 %</b>
Merchant Fees				
Chase Merchant Fees		105.00	-105.00	
PayPal Fee	8.02	6.00	2.02	133.67 %
Square Fees	2.26		2.26	
<b>Total Merchant Fees</b>	<b>10.28</b>	<b>111.00</b>	<b>-100.72</b>	<b>9.26 %</b>
Online Store Expenses				
Big Dipper Store Expense	36.11		36.11	
Guard Pins	725.00	0.00	725.00	
Hat Bags	184.86	500.00	-315.14	36.97 %
Jewelry	529.60		529.60	
Lapel Pins	422.91		422.91	
Shipping	93.96		93.96	
<b>Total Online Store Expenses</b>	<b>1,992.44</b>	<b>500.00</b>	<b>1,492.44</b>	<b>398.49 %</b>
PO Box Rental		146.00	-146.00	
Postage	249.73	90.00	159.73	277.48 %
Quickbooks		50.00	-50.00	
Supplies	182.72		182.72	
<b>Total Expenditures</b>	<b>\$6,453.38</b>	<b>\$10,951.85</b>	<b>\$ -4,498.47</b>	<b>58.93 %</b>
NET OPERATING REVENUE	<b>\$1,948.78</b>	<b>\$ -2,441.85</b>	<b>\$4,390.63</b>	<b>-79.81 %</b>
NET REVENUE	<b>\$1,948.78</b>	<b>\$ -2,441.85</b>	<b>\$4,390.63</b>	<b>-79.81 %</b>