

Blue Star Mother's of America Inc.- National Big Dipper Auxiliary

Budget vs. Actuals: budget 2022-2023 - FY23 P&L

September 2022 - February 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
Big Dipper Store Sales				
Guard Pins	90.00		90.00	
Hat Bags	40.00		40.00	
Keychain	10.00		10.00	
Lapel Pin	327.00		327.00	
Purse Hanger	60.00		60.00	
Shipping Revenue	25.00		25.00	
Total Big Dipper Store Sales	552.00		552.00	
Donations				
Fun Night Donations 2022-2023	1,000.00	2,450.00	1,000.00	
General Donations	16.00		16.00	
JCEA Donations -2022-2023	275.00		275.00	
President's Travel	10.00		10.00	
Total Donations	1,301.00	2,450.00	-1,149.00	53.10 %
Fundraiser				
Bonfire Fundraiser	325.85		325.85	
Pasta Fundrasier	578.94		578.94	
Total Fundraiser	904.79		904.79	
Membership Dues				
2021-2022 Membership Dues	65.00	2,200.00	65.00	
2022-2023 Membership dues	2,380.00		2,380.00	
Total Membership Dues	2,445.00	2,200.00	245.00	111.14 %
Non Profit Income				
2022 Fun Night Revenue				
2022 Long Beach Fun Night Admissions	105.00		105.00	
Total 2022 Fun Night Revenue	105.00		105.00	
2023 Fun Night Revenue		3,400.00	-3,400.00	
Fundraising - Other (Amazon, GivingBean, etc.)	14.37	5.00	9.37	287.40 %
Fundraising -Vendor Table sales		400.00	-400.00	
Fundraising Guard Pins		10.00	-10.00	
Fundraising Quilt		660.00	-660.00	
2021-2022 Fundraising Quilt Tickets	40.00	380.00	-340.00	10.53 %
Total Fundraising Quilt	40.00	1,040.00	-1,000.00	3.85 %
Total Non Profit Income	159.37	4,855.00	-4,695.63	3.28 %
Total Revenue	\$5,362.16	\$9,505.00	\$ -4,142.84	56.41 %
GROSS PROFIT	\$5,362.16	\$9,505.00	\$ -4,142.84	56.41 %
Expenditures				
2021-22 JCEA		8,999.85	-8,999.85	
2022-2023 JCEA Expense	2,396.00		2,396.00	
BANK CHARGES	0.00	100.00	-100.00	0.00 %

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Expenditure				
Ambassador Fund	1,226.23		1,226.23	
Total Expenditure	1,226.23		1,226.23	
Fun Night Expenses				
Decorations	95.62		95.62	
Fun Night General Expenses	98.80	1,000.00	-901.20	9.88 %
Games and Activities	34.74		34.74	
Photo Booth	114.08		114.08	
Total Fun Night Expenses	343.24	1,000.00	-656.76	34.32 %
Merchant Fees				
Chase Merchant Fees		105.00	-105.00	
PayPal Fee	6.64	6.00	0.64	110.67 %
Square Fees	2.26		2.26	
Total Merchant Fees	8.90	111.00	-102.10	8.02 %
Online Store Expenses				
Big Dipper Store Expense	36.11		36.11	
Guard Pins	725.00	464.95	260.05	155.93 %
Hat Bags	184.86	3,200.00	-3,015.14	5.78 %
Jewelry	529.60		529.60	
Lapel Pins	422.91		422.91	
Shipping	4.86		4.86	
Total Online Store Expenses	1,903.34	3,664.95	-1,761.61	51.93 %
PO Box Rental		146.00	-146.00	
Postage	237.13	150.00	87.13	158.09 %
Quickbooks		50.00	-50.00	
Supplies	182.72		182.72	
Total Expenditures	\$6,297.56	\$14,221.80	\$ -7,924.24	44.28 %
NET OPERATING REVENUE	\$ -935.40	\$ -4,716.80	\$3,781.40	19.83 %
NET REVENUE	\$ -935.40	\$ -4,716.80	\$3,781.40	19.83 %