

# Blue Star Mother's of America Inc.- National Big Dipper Auxiliary

Budget vs. Actuals: budget 2022-2023 - FY23 P&L

September - December, 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
Big Dipper Store Sales				
Guard Pins	80.00		80.00	
Keychain	10.00		10.00	
Lapel Pin	280.00		280.00	
Purse Hanger	60.00		60.00	
<b>Total Big Dipper Store Sales</b>	<b>430.00</b>		<b>430.00</b>	
Donations				
Fun Night Donations 2022-2023	1,000.00	1,800.00	1,000.00	
General Donations	16.00		16.00	
JCEA Donations -2022-2023	275.00		275.00	
President's Travel	10.00		10.00	
<b>Total Donations</b>	<b>1,301.00</b>	<b>1,800.00</b>	<b>-499.00</b>	<b>72.28 %</b>
Fundraiser				
Bonfire Fundraiser	325.85		325.85	
<b>Total Fundraiser</b>	<b>325.85</b>		<b>325.85</b>	
Membership Dues				
2021-2022 Membership Dues	65.00	1,900.00	65.00	
2022-2023 Membership dues	2,190.00		2,190.00	
<b>Total Membership Dues</b>	<b>2,255.00</b>	<b>1,900.00</b>	<b>355.00</b>	<b>118.68 %</b>
Non Profit Income				
2022 Fun Night Revenue				
2022 Long Beach Fun Night Admissions	105.00		105.00	
<b>Total 2022 Fun Night Revenue</b>	<b>105.00</b>		<b>105.00</b>	
2023 Fun Night Revenue				
Fundraising - Other (Amazon, GivingBean, etc.)	7.07	3,400.00	7.07	
Fundraising -Vendor Table sales		0.00	0.00	
Fundraising Guard Pins		0.00	0.00	
Fundraising Quilt		0.00	0.00	
2021-2022 Fundraising Quilt Tickets	40.00	0.00	40.00	
<b>Total Fundraising Quilt</b>	<b>40.00</b>	<b>0.00</b>	<b>40.00</b>	
<b>Total Non Profit Income</b>	<b>152.07</b>	<b>3,400.00</b>	<b>-3,247.93</b>	<b>4.47 %</b>
Shipping Revenue	4.00		4.00	
<b>Total Revenue</b>	<b>\$4,467.92</b>	<b>\$7,100.00</b>	<b>\$ -2,632.08</b>	<b>62.93 %</b>
<b>GROSS PROFIT</b>	<b>\$4,467.92</b>	<b>\$7,100.00</b>	<b>\$ -2,632.08</b>	<b>62.93 %</b>
<b>Expenditures</b>				
2021-22 JCEA				
2022-2023 JCEA Expense	2,396.00	8,999.85	2,396.00	
BANK CHARGES	0.00	50.00	-50.00	0.00 %
Expenditure				
Ambassador Fund	1,226.23		1,226.23	

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		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total Expenditure</b>	<b>1,226.23</b>		<b>1,226.23</b>	
Fun Night Expenses				
Fun Night General Expenses		1,000.00	-1,000.00	
<b>Total Fun Night Expenses</b>		<b>1,000.00</b>	<b>-1,000.00</b>	
Fundraiser Items				
Non Profit Expense -Guard Pins		0.00	0.00	
<b>Total Fundraiser Items</b>		<b>0.00</b>	<b>0.00</b>	
Merchant Fees				
Chase Merchant Fees		105.00	-105.00	
PayPal Fee	4.43	4.00	0.43	110.75 %
Square Fees	2.26		2.26	
<b>Total Merchant Fees</b>	<b>6.69</b>	<b>109.00</b>	<b>-102.31</b>	<b>6.14 %</b>
Online Store Expenses				
Big Dipper Store Expense	18.14		18.14	
Hat Bags	8.21	0.00	8.21	
Jewelry	529.60		529.60	
Lapel Pins	422.91		422.91	
<b>Total Online Store Expenses</b>	<b>978.86</b>	<b>0.00</b>	<b>978.86</b>	
PO Box Rental		146.00	-146.00	
Postage	239.53	70.00	169.53	342.19 %
Quickbooks		0.00	0.00	
Supplies	182.72		182.72	
<b>Total Expenditures</b>	<b>\$5,030.03</b>	<b>\$10,374.85</b>	<b>\$ -5,344.82</b>	<b>48.48 %</b>
<b>NET OPERATING REVENUE</b>	<b>\$ -562.11</b>	<b>\$ -3,274.85</b>	<b>\$2,712.74</b>	<b>17.16 %</b>
<b>NET REVENUE</b>	<b>\$ -562.11</b>	<b>\$ -3,274.85</b>	<b>\$2,712.74</b>	<b>17.16 %</b>