

Blue Star Mother's of America Inc.- National Big Dipper Auxiliary

Budget vs. Actuals: budget 2022-2023 - FY23 P&L

September 2022 - March 2023

	Actual	Budget	Total over Budget	% of Budget
Revenue				
Big Dipper Store Sales			0.00	
Guard Pins	90.00		90.00	
Hat Bags	190.00		190.00	
Jewelry	61.00		61.00	
Keychain	10.00		10.00	
Lapel Pin	351.00		351.00	
Purse Hanger	60.00		60.00	
Shipping Revenue	84.00		84.00	
Total Big Dipper Store Sales	\$ 846.00	\$ 0.00	\$ 846.00	
Donations		2,250.00	-2,250.00	0.00%
Fun Night Donations 2022-2023	1,000.00		1,000.00	
General Donations	16.00		16.00	
JCEA Donations -2022-2023	2,375.00		2,375.00	
President's Travel	10.00		10.00	
Total Donations	\$3,401.00	\$ 2,250.00	\$ 1,151.00	151.16%
Fundraiser			0.00	
Bonfire Fundraiser	325.85		325.85	
Pasta Fundrasier	578.94		578.94	
Total Fundraiser	\$ 904.79	\$ 0.00	\$ 904.79	
Membership Dues		2,140.00	-2,140.00	0.00%
2021-2022 Membership Dues	65.00		65.00	
2022-2023 Membership dues	2,465.00		2,465.00	
Total Membership Dues	\$2,530.00	\$ 2,140.00	\$ 390.00	118.22%
Non Profit Income			0.00	
2022 Fun Night Revenue			0.00	
2022 Long Beach Fun Night Admissions	105.00		105.00	
Total 2022 Fun Night Revenue	\$ 105.00	\$ 0.00	\$ 105.00	
2023 Fun Night Revenue		3,400.00	-3,400.00	0.00%
Fundraising - Other (Amazon, GivingBean, etc.)	14.37	0.00	14.37	
Fundraising -Vendor Table sales		0.00	0.00	
Fundraising Guard Pins		0.00	0.00	
Fundraising Quilt		580.00	-580.00	0.00%
2021-2022 Fundraising Quilt Tickets	40.00	0.00	40.00	
Total Fundraising Quilt	\$ 40.00	\$ 580.00	-\$ 540.00	6.90%
Total Non Profit Income	\$ 159.37	\$ 3,980.00	-\$ 3,820.63	4.00%
Shipping Revenue	9.00		9.00	
Total Revenue	\$7,850.16	\$ 8,370.00	-\$ 519.84	93.79%
Gross Profit	\$7,850.16	\$ 8,370.00	-\$ 519.84	93.79%
Expenditures				

2021-22 JCEA		8,999.85	-8,999.85	0.00%
2022-2023 JCEA Expense	2,396.00		2,396.00	
BANK CHARGES	0.00	55.00	-55.00	0.00%
Expenditure			0.00	
Ambassador Fund	1,226.23		1,226.23	
Total Expenditure	\$1,226.23	\$ 0.00	\$ 1,226.23	
Fun Night Expenses			0.00	
Decorations	95.62		95.62	
Fun Night General Expenses	98.80	1,000.00	-901.20	9.88%
Games and Activities	34.74		34.74	
Photo Booth	114.08		114.08	
Total Fun Night Expenses	\$ 343.24	\$ 1,000.00	-\$ 656.76	34.32%
Merchant Fees			0.00	
Chase Merchant Fees		105.00	-105.00	0.00%
PayPal Fee	8.02	4.00	4.02	200.50%
Square Fees	2.26		2.26	
Total Merchant Fees	\$ 10.28	\$ 109.00	-\$ 98.72	9.43%
Online Store Expenses			0.00	
Big Dipper Store Expense	36.11		36.11	
Guard Pins	725.00	0.00	725.00	
Hat Bags	184.86	0.00	184.86	
Jewelry	529.60		529.60	
Lapel Pins	422.91		422.91	
Shipping	78.36		78.36	
Total Online Store Expenses	\$1,976.84	\$ 0.00	\$ 1,976.84	
PO Box Rental		146.00	-146.00	0.00%
Postage	249.73	90.00	159.73	277.48%
Quickbooks		50.00	-50.00	0.00%
Supplies	182.72		182.72	
Total Expenditures	\$6,385.04	\$10,449.85	-\$ 4,064.81	61.10%
Net Operating Revenue	\$1,465.12	-\$ 2,079.85	\$ 3,544.97	-70.44%
Net Revenue	\$1,465.12	-\$ 2,079.85	\$ 3,544.97	-70.44%

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