

# Blue Star Mother's of America Inc.- National Big Dipper Auxiliary

Budget vs. Actuals: budget 2022-2023 - FY23 P&L

September - November, 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
Big Dipper Store Sales				
Guard Pins	80.00		80.00	
Keychain	10.00		10.00	
Lapel Pin	280.00		280.00	
Purse Hanger	60.00		60.00	
<b>Total Big Dipper Store Sales</b>	<b>430.00</b>		<b>430.00</b>	
Donations				
General Donations	16.00	1,800.00	16.00	
JCEA Donations -2022-2023	275.00		275.00	
<b>Total Donations</b>	<b>291.00</b>	<b>1,800.00</b>	<b>-1,509.00</b>	<b>16.17 %</b>
Fundraiser				
Bonfire Fundraiser	316.65		316.65	
<b>Total Fundraiser</b>	<b>316.65</b>		<b>316.65</b>	
Membership Dues				
2021-2022 Membership Dues	65.00	1,900.00	65.00	
2022-2023 Membership dues	1,935.00		1,935.00	
<b>Total Membership Dues</b>	<b>2,000.00</b>	<b>1,900.00</b>	<b>100.00</b>	<b>105.26 %</b>
Non Profit Income				
2023 Fun Night Revenue		3,400.00	-3,400.00	
Fundraising - Other (Amazon, GivingBean, etc.)	7.07	0.00	7.07	
Fundraising -Vendor Table sales		0.00	0.00	
Fundraising Guard Pins		0.00	0.00	
Fundraising Quilt		0.00	0.00	
2021-2022 Fundraising Quilt Tickets	40.00	0.00	40.00	
<b>Total Fundraising Quilt</b>	<b>40.00</b>	<b>0.00</b>	<b>40.00</b>	
<b>Total Non Profit Income</b>	<b>47.07</b>	<b>3,400.00</b>	<b>-3,352.93</b>	<b>1.38 %</b>
Shipping Revenue	4.00		4.00	
<b>Total Revenue</b>	<b>\$3,088.72</b>	<b>\$7,100.00</b>	<b>\$ -4,011.28</b>	<b>43.50 %</b>
<b>GROSS PROFIT</b>	<b>\$3,088.72</b>	<b>\$7,100.00</b>	<b>\$ -4,011.28</b>	<b>43.50 %</b>
<b>Expenditures</b>				
2021-22 JCEA		8,999.85	-8,999.85	
2022-2023 JCEA Expense	2,396.00		2,396.00	
BANK CHARGES		25.00	-25.00	
Expenditure				
Ambassador Fund	1,226.23		1,226.23	
<b>Total Expenditure</b>	<b>1,226.23</b>		<b>1,226.23</b>	
Fun Night Expenses				
Fun Night General Expenses		1,000.00	-1,000.00	
<b>Total Fun Night Expenses</b>		<b>1,000.00</b>	<b>-1,000.00</b>	
Fundraiser Items				

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Non Profit Expense -Guard Pins		0.00	0.00	
<b>Total Fundraiser Items</b>		<b>0.00</b>	<b>0.00</b>	
Merchant Fees				
Chase Merchant Fees		105.00	-105.00	
PayPal Fee	4.43	4.00	0.43	110.75 %
Square Fees	2.26		2.26	
<b>Total Merchant Fees</b>	<b>6.69</b>	<b>109.00</b>	<b>-102.31</b>	<b>6.14 %</b>
Online Store Expenses				
Big Dipper Store Expense	18.14		18.14	
Hat Bags	8.21	0.00	8.21	
Jewelry	529.60		529.60	
Lapel Pins	422.91		422.91	
<b>Total Online Store Expenses</b>	<b>978.86</b>	<b>0.00</b>	<b>978.86</b>	
PO Box Rental		146.00	-146.00	
Postage	238.33	70.00	168.33	340.47 %
Quickbooks		0.00	0.00	
Supplies	182.72		182.72	
<b>Total Expenditures</b>	<b>\$5,028.83</b>	<b>\$10,349.85</b>	<b>\$ -5,321.02</b>	<b>48.59 %</b>
NET OPERATING REVENUE	<b>\$ -1,940.11</b>	<b>\$ -3,249.85</b>	<b>\$1,309.74</b>	<b>59.70 %</b>
NET REVENUE	<b>\$ -1,940.11</b>	<b>\$ -3,249.85</b>	<b>\$1,309.74</b>	<b>59.70 %</b>