

Blue Star Mothers of America, Inc.
PROPOSED Operating Budget
September 2021 - August 2022
Condensed Version

| Income | |
|-------------------------------------|-------------------|
| 25% LOGO USE Donation | \$ 100 |
| CONVENTION | \$ |
| 2022 Convention - general | \$ 45,000 |
| 2022 Donations/Sponsor/Fundraiser | \$ 3,000 |
| 2022 Silent Auction | \$ 7,000 |
| 2022 Vendor Tables | \$ 500 |
| Total CONVENTION | \$ 55,500 |
| DONATIONS/SPONSORSHIPS | |
| CFC Donations | \$ 4,000 |
| General donations | \$ 10,000 |
| Parke Mem. Scholarship income | \$ 2,000 |
| President's Project | \$ 1,000 |
| Total DONATIONS/SPONSORSHIPS | \$ 17,000 |
| FUNDRAISER | |
| ONLINE STORE | \$ 20,600 |
| Yearbooks | \$ 400 |
| Total FUNDRAISER | \$ 21,000 |
| Funds from closed chapters | \$ 100 |
| Membership | |
| Chapter Membership Dues | \$ 61,350 |
| New Charter fees | \$ 250 |
| Total Membership | \$ 61,600 |
| VAVS Fund - Restricted Funds | \$ 5,500 |
| Total Income | \$ 160,800 |

| Expenses | |
|------------------------------------------|-------------------|
| Advertising/Public Relations | \$ 4,000 |
| Adwards - Chapter Grants | \$ 5,000 |
| Bank Charges & Checks | \$ 400 |
| Commissions & Fees - CFC Application fee | \$ 2,000 |
| Conference Call | \$ 600 |
| Total 2022 Convention Expense | \$ 35,000 |
| DC REP | \$ 300 |
| Donations | |
| General donations expense | \$ 3,500 |
| Parke Memorial Scholarship | \$ 3,000 |
| VAVS Fund - Restricted (passthrough) | \$ 5,500 |
| VAVS Matching funds | \$ 2,500 |
| Total Donations | \$ 14,500 |
| Dues & Subscriptions | \$ 2,500 |
| Fundraising | |
| National Fundraising | \$ 1,000 |
| Total On Line Store Expenses | \$ 12,500 |
| Total Fundraising | \$ 13,500 |
| Insurance | \$ 2,500 |
| Legal & Professional Fees | \$ 14,000 |
| Management Expenses | |
| Ambassador Fund | \$ 2,750 |
| National Treasurer | \$ 600 |
| Total Management Expenses | \$ 3,350 |
| Merchant card processing | \$ 5,500 |
| Office Expenses | \$ 425 |
| Past National President Pin | \$ 400 |
| Postage | \$ 100 |
| Program Expenses | |
| Contingency fund | \$ 300 |
| Flowers & Wreaths | \$ 600 |
| National Appointed Offices | \$ 9,000 |
| National Financial Secretary | \$ 250 |
| National First VP | \$ 500 |
| National Fourth VP | \$ 500 |
| National President | \$ 9,125 |
| National Recording secretary | \$ 150 |
| National Second VP | \$ 100 |
| National Third VP | \$ 100 |
| Total Program Expenses | \$ 20,625 |
| Quick Books on line | \$ 1,700 |
| Shipping Expenses | \$ 1,500 |
| Taxes & Licenses | \$ 500 |
| Travel & Lodging | |
| Executive Board Meeting | \$ 6,000 |
| National Convention | \$ 15,000 |
| Total Travel | \$ 21,000 |
| Veterans Day Nat'l Committee Dues | \$ 150 |
| Website and Database | \$ 10,000 |
| Yearbooks | \$ 1,250 |
| Total Expenses | \$ 160,800 |
| Net Operating Income | \$ 0 |