

# Blue Star Mother's of America Inc.- National Big Dipper Auxiliary

Budget vs. Actuals: Budget\_FY25\_P&L - FY25 P&L

September 2024 - March 2025

|                                     | TOTAL             |                    |                      |
|-------------------------------------|-------------------|--------------------|----------------------|
|                                     | ACTUAL            | BUDGET             | OVER BUDGET          |
| Revenue                             |                   |                    |                      |
| Big Dipper Store Sales              | 59.50             | 545.00             | -485.50              |
| Coins                               | 10.00             |                    | 10.00                |
| Flag Hats                           | 70.00             | 300.00             | -230.00              |
| Guard Pins                          | 36.00             | 225.00             | -189.00              |
| Hat Bags                            | 120.00            | 300.00             | -180.00              |
| JCEA Patch                          | 20.00             |                    | 20.00                |
| Jewelry                             | 176.00            | 400.00             | -224.00              |
| Lapel Pin                           | 84.00             | 150.00             | -66.00               |
| Shipping Revenue                    | 19.00             | 150.00             | -131.00              |
| <b>Total Big Dipper Store Sales</b> | <b>594.50</b>     | <b>2,070.00</b>    | <b>-1,475.50</b>     |
| Donations                           | 100.00            |                    | 100.00               |
| Convention                          |                   | 200.00             | -200.00              |
| Fun Night Donations 2024-2025       |                   | 1,000.00           | -1,000.00            |
| General Donations                   | 1.00              | 4,200.00           | -4,199.00            |
| JCEA 2024-2025 Donations            | 700.00            | 4,200.00           | -3,500.00            |
| <b>Total Donations</b>              | <b>801.00</b>     | <b>9,600.00</b>    | <b>-8,799.00</b>     |
| Fundraising Income                  |                   | 3,450.00           | -3,450.00            |
| Bonfire                             | 168.43            |                    | 168.43               |
| Cookie Dough                        | 244.50            |                    | 244.50               |
| Fundraising Quilt                   | 320.01            | 1,500.00           | -1,179.99            |
| <b>Total Fundraising Income</b>     | <b>732.94</b>     | <b>4,950.00</b>    | <b>-4,217.06</b>     |
| Membership Dues                     | 10.00             |                    | 10.00                |
| 2023-2024 Membership Dues           | 10.00             |                    | 10.00                |
| 2024-2025 Membership Dues           | 1,600.00          | 2,500.00           | -900.00              |
| <b>Total Membership Dues</b>        | <b>1,620.00</b>   | <b>2,500.00</b>    | <b>-880.00</b>       |
| Non Profit Income                   |                   |                    |                      |
| 2024 Fun Night Revenue              | -10.00            |                    | -10.00               |
| Admission                           | 4,560.00          | 6,700.00           | -2,140.00            |
| Auction sales at Fun Night          |                   | 3,000.00           | -3,000.00            |
| Auction Sales Cost of Goods         |                   | -2,000.00          | 2,000.00             |
| Auction Sales Non cash donation     |                   | 2,000.00           | -2,000.00            |
| <b>Total 2024 Fun Night Revenue</b> | <b>4,550.00</b>   | <b>9,700.00</b>    | <b>-5,150.00</b>     |
| <b>Total Non Profit Income</b>      | <b>4,550.00</b>   | <b>9,700.00</b>    | <b>-5,150.00</b>     |
| <b>Total Revenue</b>                | <b>\$8,298.44</b> | <b>\$28,820.00</b> | <b>\$ -20,521.56</b> |
| GROSS PROFIT                        | <b>\$8,298.44</b> | <b>\$28,820.00</b> | <b>\$ -20,521.56</b> |
| Expenditures                        |                   |                    |                      |
| *Program Expenditure                |                   |                    |                      |
| 2023-2024 JCEA Expense              | 8,396.45          |                    | 8,396.45             |
| 2024-2025 JCEA Expense              |                   | 25,000.00          | -25,000.00           |
| <b>Total *Program Expenditure</b>   | <b>8,396.45</b>   | <b>25,000.00</b>   | <b>-16,603.55</b>    |
| Expenditure                         |                   |                    |                      |

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|                                                 | TOTAL           |                 |                  |
|-------------------------------------------------|-----------------|-----------------|------------------|
|                                                 | ACTUAL          | BUDGET          | OVER BUDGET      |
| Big Dipper Annual Meeting Expenses              |                 |                 |                  |
| Annual Meeting Expenses                         |                 |                 |                  |
| President's Travel                              | 500.00          | 1,000.00        | -500.00          |
| Shipping/delivery                               |                 | 300.00          | -300.00          |
| Supplies                                        |                 | 200.00          | -200.00          |
| <b>Total Annual Meeting Expenses</b>            | <b>500.00</b>   | <b>1,500.00</b> | <b>-1,000.00</b> |
| <b>Total Big Dipper Annual Meeting Expenses</b> | <b>500.00</b>   | <b>1,500.00</b> | <b>-1,000.00</b> |
| <b>Total Expenditure</b>                        | <b>500.00</b>   | <b>1,500.00</b> | <b>-1,000.00</b> |
| Fun Night Expenses                              |                 |                 |                  |
| Catering                                        | 84.87           | 2,000.00        | -1,915.13        |
| Decorations                                     |                 | 150.00          | -150.00          |
| Fun Night General Expenses                      |                 | 400.00          | -400.00          |
| D J Services                                    | 600.00          |                 | 600.00           |
| <b>Total Fun Night General Expenses</b>         | <b>600.00</b>   | <b>400.00</b>   | <b>200.00</b>    |
| Games and Activities                            |                 | 50.00           | -50.00           |
| Photo Booth                                     |                 | 100.00          | -100.00          |
| <b>Total Fun Night Expenses</b>                 | <b>684.87</b>   | <b>2,700.00</b> | <b>-2,015.13</b> |
| Fundraiser Items                                |                 | 1,000.00        | -1,000.00        |
| Quilt Fundraiser Expense                        |                 | 750.00          | -750.00          |
| <b>Total Fundraiser Items</b>                   |                 | <b>1,750.00</b> | <b>-1,750.00</b> |
| Online Store Expenses                           | 27.90           |                 | 27.90            |
| Big Dipper Store Expense                        |                 | 350.00          | -350.00          |
| Book Mark Set - Patriotic                       | 38.78           |                 | 38.78            |
| Fashion Accessories                             | 101.20          | 75.00           | 26.20            |
| Flag Hats                                       |                 | 150.00          | -150.00          |
| Flag Pin - Sparkly                              | 25.00           |                 | 25.00            |
| Flag Ribbon Pin                                 | 20.00           |                 | 20.00            |
| Folded Flag Pin                                 | 16.78           |                 | 16.78            |
| Hair Accessories                                | 128.40          |                 | 128.40           |
| Jewelry                                         | 118.20          | 550.00          | -431.80          |
| Patches                                         | 436.65          |                 | 436.65           |
| Poppy Pin - Red                                 | 16.79           |                 | 16.79            |
| Purses                                          | 70.50           |                 | 70.50            |
| Shipping                                        | 51.41           | 160.00          | -108.59          |
| Supplies                                        |                 | 50.00           | -50.00           |
| <b>Total Online Store Expenses</b>              | <b>1,051.61</b> | <b>1,335.00</b> | <b>-283.39</b>   |
| Operational Expenditures                        |                 |                 |                  |
| Advertising                                     |                 | 100.00          | -100.00          |
| BANK CHARGES                                    | 4.00            | 30.00           | -26.00           |
| Dues & subscriptions                            |                 | 425.00          | -425.00          |
| Hardware                                        | 100.00          | 150.00          | -50.00           |
| Merchant Fees                                   |                 |                 |                  |

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|                                        | ACTUAL              | TOTAL               |                      |
|----------------------------------------|---------------------|---------------------|----------------------|
|                                        |                     | BUDGET              | OVER BUDGET          |
| PayPal Fee                             | 6.32                | 150.00              | -143.68              |
| Square Fees                            | 1.37                | 100.00              | -98.63               |
| <b>Total Merchant Fees</b>             | <b>7.69</b>         | <b>250.00</b>       | <b>-242.31</b>       |
| Office Supplies                        |                     | 150.00              | -150.00              |
| PO Box Rental                          | 150.00              | 200.00              | -50.00               |
| Postage                                | 27.46               | 250.00              | -222.54              |
| Printing                               |                     | 150.00              | -150.00              |
| Quickbooks                             |                     | 400.00              | -400.00              |
| Supplies                               |                     | 292.00              | -292.00              |
| <b>Total Operational Expenditures</b>  | <b>289.15</b>       | <b>2,397.00</b>     | <b>-2,107.85</b>     |
| <b>Total Expenditures</b>              | <b>\$10,922.08</b>  | <b>\$34,682.00</b>  | <b>\$ -23,759.92</b> |
| NET OPERATING REVENUE                  | <b>\$ -2,623.64</b> | <b>\$ -5,862.00</b> | <b>\$3,238.36</b>    |
| Other Revenue                          |                     |                     |                      |
| Interest Earned                        | 0.85                | 2.00                | -1.15                |
| <b>Total Other Revenue</b>             | <b>\$0.85</b>       | <b>\$2.00</b>       | <b>\$ -1.15</b>      |
| Other Expenditures                     |                     |                     |                      |
| Prior Year refunded or voided expenses | -128.00             |                     | -128.00              |
| <b>Total Other Expenditures</b>        | <b>\$ -128.00</b>   | <b>\$0.00</b>       | <b>\$ -128.00</b>    |
| NET OTHER REVENUE                      | <b>\$128.85</b>     | <b>\$2.00</b>       | <b>\$126.85</b>      |
| NET REVENUE                            | <b>\$ -2,494.79</b> | <b>\$ -5,860.00</b> | <b>\$3,365.21</b>    |