

Blue Star Mother's of America Inc.- National Big Dipper Auxiliary

Budget vs. Actuals: Budget_FY25_P&L - FY25 P&L

September 2024 - August 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
Big Dipper Store Sales	0.00	545.00	-545.00	0.00 %
Coins	80.00		80.00	
Fashion - Accessories	58.00		58.00	
Flag Hats	110.00	300.00	-190.00	36.67 %
Guard Pins	180.00	225.00	-45.00	80.00 %
Hair Accessories	390.00		390.00	
Hat Bags	520.00	300.00	220.00	173.33 %
JCEA Patch	100.00		100.00	
Jewelry	385.50	400.00	-14.50	96.38 %
Lapel Pin	204.00	150.00	54.00	136.00 %
Pin - Folded Flag	65.00		65.00	
Purses	480.00		480.00	
Red Poppy Pin	25.00		25.00	
Shipping Revenue	76.00	150.00	-74.00	50.67 %
Sparkly Flag Pin	73.00		73.00	
Total Big Dipper Store Sales	2,746.50	2,070.00	676.50	132.68 %
Donations				
Convention		200.00	-200.00	
Fun Night Donations 2024-2025	500.00	1,000.00	-500.00	50.00 %
General Donations	216.00	4,200.00	-3,984.00	5.14 %
JCEA 2024-2025 Donations	2,884.80	4,200.00	-1,315.20	68.69 %
Total Donations	3,600.80	9,600.00	-5,999.20	37.51 %
Fundraising Income		3,450.00	-3,450.00	
Bonfire	413.82		413.82	
Cookie Dough	244.50		244.50	
Fundraising Quilt	340.01	1,500.00	-1,159.99	22.67 %
Quilt Fundrasier 2025	580.00		580.00	
Total Fundraising Quilt	920.01	1,500.00	-579.99	61.33 %
Total Fundraising Income	1,578.33	4,950.00	-3,371.67	31.89 %
Membership Dues	0.00		0.00	
2023-2024 Membership Dues	10.00		10.00	
2024-2025 Membership Dues	2,140.00	2,500.00	-360.00	85.60 %
Total Membership Dues	2,150.00	2,500.00	-350.00	86.00 %
Non Profit Income				
2024 Fun Night Revenue	-10.00		-10.00	
Admission	4,560.00	6,700.00	-2,140.00	68.06 %
Auction sales at Fun Night		3,000.00	-3,000.00	
Auction Sales Non cash donation		2,000.00	-2,000.00	
Total 2024 Fun Night Revenue	4,550.00	11,700.00	-7,150.00	38.89 %
2025 Fun Night Revenue				
2025 Fun Night Admission	285.00		285.00	

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2025 Silent Auction Sales	3,698.00		3,698.00	
2025 Silent Auction - Cost of Auction Goods	-3,519.00		-3,519.00	
2025 Silent Auction Non Cash Items	3,519.00		3,519.00	
Total 2025 Silent Auction Sales	3,698.00		3,698.00	
2025 White Bags	1,095.00		1,095.00	
2025 White Bag Auction Value	542.00		542.00	
2025 White Bags Cost of Goods	-542.00		-542.00	
Total 2025 White Bags	1,095.00		1,095.00	
Total 2025 Fun Night Revenue	5,078.00		5,078.00	
Total Non Profit Income	9,628.00	11,700.00	-2,072.00	82.29 %
Total Revenue	\$19,703.63	\$30,820.00	\$ -11,116.37	63.93 %
Cost of Goods Sold				
Cost of Goods Sold				
Auction Sales Cost of Goods		2,000.00	-2,000.00	
Total Cost of Goods Sold		2,000.00	-2,000.00	
Total Cost of Goods Sold	\$0.00	\$2,000.00	\$ -2,000.00	0.00%
GROSS PROFIT	\$19,703.63	\$28,820.00	\$ -9,116.37	68.37 %
Expenditures				
*Program Expenditure				
2023-2024 JCEA Expense	8,386.00		8,386.00	
2024-2025 JCEA Expense	16,100.00	25,000.00	-8,900.00	64.40 %
Total *Program Expenditure	24,486.00	25,000.00	-514.00	97.94 %
Expenditure				
Big Dipper Annual Meeting Expenses				
Annual Meeting Expenses	129.48		129.48	
President's Travel	500.00	1,000.00	-500.00	50.00 %
Shipping/delivery	573.36	300.00	273.36	191.12 %
Supplies		200.00	-200.00	
Total Annual Meeting Expenses	1,202.84	1,500.00	-297.16	80.19 %
Total Big Dipper Annual Meeting Expenses	1,202.84	1,500.00	-297.16	80.19 %
Total Expenditure	1,202.84	1,500.00	-297.16	80.19 %
Fun Night Expenses				
Catering	84.87	2,000.00	-1,915.13	4.24 %
Decorations		150.00	-150.00	
Fun Night General Expenses	80.79	400.00	-319.21	20.20 %
D J Services	300.00		300.00	
Total Fun Night General Expenses	380.79	400.00	-19.21	95.20 %
Games and Activities	18.31	50.00	-31.69	36.62 %
Photo Booth		100.00	-100.00	
Total Fun Night Expenses	483.97	2,700.00	-2,216.03	17.92 %
Fundraiser Items		1,000.00	-1,000.00	

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Patches	436.65		436.65	
Quilt Fundraiser Expense		750.00	-750.00	
Total Fundraiser Items	436.65	1,750.00	-1,313.35	24.95 %
Online Store Expenses	27.90		27.90	
Big Dipper Store Expense		350.00	-350.00	
Book Mark Set - Patriotic	38.78		38.78	
Fashion Accessories	101.20	75.00	26.20	134.93 %
Flag Hats		150.00	-150.00	
Flag Pin - Sparkly	25.00		25.00	
Flag Ribbon Pin	20.00		20.00	
Folded Flag Pin	16.78		16.78	
Hair Accessories	128.40		128.40	
Jewelry	146.10	550.00	-403.90	26.56 %
Poppy Pin - Red	16.79		16.79	
Purses	220.45		220.45	
Shipping	59.31	160.00	-100.69	37.07 %
Supplies	32.33	50.00	-17.67	64.66 %
Total Online Store Expenses	833.04	1,335.00	-501.96	62.40 %
Operational Expenditures				
Advertising	100.00	100.00	0.00	100.00 %
BANK CHARGES	4.00	30.00	-26.00	13.33 %
Dues & subscriptions		425.00	-425.00	
Hardware	100.00	150.00	-50.00	66.67 %
Merchant Fees				
PayPal Fee	45.64	150.00	-104.36	30.43 %
Square Fees	179.21	100.00	79.21	179.21 %
Total Merchant Fees	224.85	250.00	-25.15	89.94 %
Office Supplies	101.01	150.00	-48.99	67.34 %
PO Box Rental	229.00	200.00	29.00	114.50 %
Postage	50.80	250.00	-199.20	20.32 %
Printing		150.00	-150.00	
Quickbooks		400.00	-400.00	
Supplies		292.00	-292.00	
Travel	93.24		93.24	
Total Operational Expenditures	902.90	2,397.00	-1,494.10	37.67 %
Total Expenditures	\$28,345.40	\$34,682.00	\$ -6,336.60	81.73 %
NET OPERATING REVENUE	\$ -8,641.77	\$ -5,862.00	\$ -2,779.77	147.42 %
Other Revenue				
Interest Earned	1.70	2.00	-0.30	85.00 %
Total Other Revenue	\$1.70	\$2.00	\$ -0.30	85.00 %
Other Expenditures				
Prior Year refunded or voided expenses	-118.00		-118.00	

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Total Other Expenditures	\$ -118.00	\$0.00	\$ -118.00	0.00%
NET OTHER REVENUE	\$119.70	\$2.00	\$117.70	5,985.00 %
NET REVENUE	\$ -8,522.07	\$ -5,860.00	\$ -2,662.07	145.43 %