

# Blue Star Mothers of America, Inc.

## Budget vs. Actuals: Budget\_FY26\_P&L - FY26 P&L

September 2025 - August 2026

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
<b>Income</b>			
25% LOGO USE Donation		200.00	-200.00
Affiliation Income	1,376.54		1,376.54
<b>CONVENTION</b>			
CONVENTION INCOME		44,400.00	-44,400.00
CONVENTION FUNDRAISER		6,000.00	-6,000.00
CONVENTION SILENT AUCTION		4,000.00	-4,000.00
CONVENTION SPONSOR/FUNDRAISER		4,000.00	-4,000.00
CONVENTION SPREADSHIRT INCOME	18.02		18.02
CONVENTION VENDOR TABLES		600.00	-600.00
<b>Total CONVENTION INCOME</b>	<b>18.02</b>	<b>59,000.00</b>	<b>-58,981.98</b>
<b>Total CONVENTION</b>	<b>18.02</b>	<b>59,000.00</b>	<b>-58,981.98</b>
<b>DONATIONS/SPONSORSHIPS</b>			
GENERAL DONATIONS	1,624.89	2,000.00	-375.11
In Kind Donations In		6,500.00	-6,500.00
MPMAY Donations		500.00	-500.00
VAVS FUND - RESTRICTED FUNDS	8,901.60	10,000.00	-1,098.40
YEARBOOK ADS		1,000.00	-1,000.00
<b>Total VAVS FUND - RESTRICTED FUNDS</b>	<b>8,901.60</b>	<b>11,000.00</b>	<b>-2,098.40</b>
<b>Total DONATIONS/SPONSORSHIPS</b>	<b>10,526.49</b>	<b>20,000.00</b>	<b>-9,473.51</b>
FUNDS FROM CLOSED CHAPTERS	360.00	100.00	260.00
<b>MEMBERSHIP</b>			
CHAPTER MEMBERSHIP DUES	51,469.78	55,000.00	-3,530.22
CHARTER FEE	75.00	150.00	-75.00
<b>Total MEMBERSHIP</b>	<b>51,544.78</b>	<b>55,150.00</b>	<b>-3,605.22</b>
ONLINE STORE		26,000.00	-26,000.00
<b>BSM PATCHES</b>			
BSM PATCH 3 INCH	190.00		190.00
<b>Total BSM PATCHES</b>	<b>190.00</b>		<b>190.00</b>
Sales of Product Income	8,758.10		8,758.10
SHIPPING INCOME	719.86		719.86
Spreadshirt Sales Income	293.93	1,000.00	-706.07
<b>Total ONLINE STORE</b>	<b>9,961.89</b>	<b>27,000.00</b>	<b>-17,038.11</b>
<b>Total Income</b>	<b>\$73,787.72</b>	<b>\$161,450.00</b>	<b>\$ -87,662.28</b>
<b>Cost of Goods Sold</b>			
Cost of Goods Sold	5,197.73	20,000.00	-14,802.27
Inventory Shrinkage	91.98		91.98
Online Store Donor Shipping	822.21	1,600.00	-777.79
<b>Total Cost of Goods Sold</b>	<b>\$6,111.92</b>	<b>\$21,600.00</b>	<b>\$ -15,488.08</b>
<b>GROSS PROFIT</b>	<b>\$67,675.80</b>	<b>\$139,850.00</b>	<b>\$ -72,174.20</b>
<b>Expenses</b>			

# Blue Star Mothers of America, Inc.

## Budget vs. Actuals: Budget\_FY26\_P&L - FY26 P&L

September 2025 - August 2026

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
Advertising/Public Relations	999.00	2,000.00	-1,001.00
Awards			
Chapter Grants	2,424.68	8,000.00	-5,575.32
<b>Total Awards</b>	<b>2,424.68</b>	<b>8,000.00</b>	<b>-5,575.32</b>
Bank Charges	90.00	500.00	-410.00
Checks	98.69	250.00	-151.31
<b>Total Bank Charges</b>	<b>188.69</b>	<b>750.00</b>	<b>-561.31</b>
Commissions & Fees			
MPMAY & Campaign Fees		500.00	-500.00
<b>Total Commissions &amp; Fees</b>		<b>500.00</b>	<b>-500.00</b>
Conventions			
Convention Expenses	4.75	35,000.00	-34,995.25
Convention Shipping Expenses		3,500.00	-3,500.00
<b>Total Convention Expenses</b>	<b>4.75</b>	<b>38,500.00</b>	<b>-38,495.25</b>
IN KIND DONATIONS OUT		6,500.00	-6,500.00
<b>Total Conventions</b>	<b>4.75</b>	<b>45,000.00</b>	<b>-44,995.25</b>
DC REP	23.82	300.00	-276.18
Donations			
Convention Approved		1,500.00	-1,500.00
Parke Memorial Scholarship		2,000.00	-2,000.00
VAVS Fund-Restricted Funds EXPENSE	0.00	11,000.00	-11,000.00
VAVS Matching Funds		11,000.00	-11,000.00
WIMSA	750.00	1,500.00	-750.00
<b>Total Donations</b>	<b>750.00</b>	<b>27,000.00</b>	<b>-26,250.00</b>
Dues & Subscriptions		2,000.00	-2,000.00
Insurance	995.00	3,500.00	-2,505.00
Legal & Professional Fees	375.00		375.00
CPA		11,000.00	-11,000.00
Legal Fees		1,500.00	-1,500.00
Parlamentarian		1,200.00	-1,200.00
<b>Total Legal &amp; Professional Fees</b>	<b>375.00</b>	<b>13,700.00</b>	<b>-13,325.00</b>
Management Expenses			
Ambassador Fund		5,000.00	-5,000.00
<b>Total Management Expenses</b>		<b>5,000.00</b>	<b>-5,000.00</b>
Merchant card processing	75.85	7,500.00	-7,424.15
First American Payment Systems	1,559.40		1,559.40
Moolah Merchant Fees	431.24		431.24
Paypal Fees	31.73		31.73
QuickBooks Payments Fees	322.25		322.25
<b>Total Merchant card processing</b>	<b>2,420.47</b>	<b>7,500.00</b>	<b>-5,079.53</b>
National Fundraising		1,000.00	-1,000.00
Office Expenses			

# Blue Star Mothers of America, Inc.

## Budget vs. Actuals: Budget\_FY26\_P&L - FY26 P&L

September 2025 - August 2026

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Program			
General Office Supplies		200.00	-200.00
PO Box		300.00	-300.00
<b>Total Program</b>		<b>500.00</b>	<b>-500.00</b>
<b>Total Office Expenses</b>		<b>500.00</b>	<b>-500.00</b>
Officer Equipment/Software	119.99	4,000.00	-3,880.01
Past National President Pin		50.00	-50.00
Program Expenses			
Flowers & Wreaths		1,200.00	-1,200.00
National Appointed Offices			
National Chaplain			
General Office Supplies		200.00	-200.00
Gold Star Mother Mailing	2,444.02	3,500.00	-1,055.98
<b>Total National Chaplain</b>	<b>2,444.02</b>	<b>3,700.00</b>	<b>-1,255.98</b>
National Convention Chair			
General Office Supplies		50.00	-50.00
<b>Total National Convention Chair</b>		<b>50.00</b>	<b>-50.00</b>
National Historian			
General Office Supplies		500.00	-500.00
<b>Total National Historian</b>		<b>500.00</b>	<b>-500.00</b>
National VAVS Rep			
VAVS Annual Meeting Executive Committee		4,000.00	-4,000.00
VAVS gifts & postage		600.00	-600.00
<b>Total National VAVS Rep</b>		<b>4,600.00</b>	<b>-4,600.00</b>
<b>Total National Appointed Offices</b>	<b>2,444.02</b>	<b>8,850.00</b>	<b>-6,405.98</b>
National Financial Secretary		250.00	-250.00
National First VP		250.00	-250.00
National Fourth VP	10.50	250.00	-239.50
National President	10.40	500.00	-489.60
National Recording secretary	20.00	800.00	-780.00
National Second VP		250.00	-250.00
National Third VP		250.00	-250.00
National Treasurer	20.66	1,500.00	-1,479.34
Postage (Treasurer)	166.97		166.97
Shipping Supplies (Treasurer)	109.82		109.82
<b>Total National Treasurer</b>	<b>297.45</b>	<b>1,500.00</b>	<b>-1,202.55</b>
<b>Total Program Expenses</b>	<b>2,782.37</b>	<b>14,100.00</b>	<b>-11,317.63</b>
Quick Books on line	2,970.00	3,000.00	-30.00
Repair & Maintenance		200.00	-200.00
Travel & Lodging			
Department Conventions	1,530.91	4,500.00	-2,969.09
Gold Star Mothers Convention		2,500.00	-2,500.00

# Blue Star Mothers of America, Inc.

## Budget vs. Actuals: Budget\_FY26\_P&L - FY26 P&L

September 2025 - August 2026

	ACTUAL	TOTAL	
		BUDGET	OVER BUDGET
Gold Star Mothers Weekend	1,026.71	2,000.00	-973.29
Memorial Day		4,000.00	-4,000.00
Mid Year (NEB)	4,409.56	9,000.00	-4,590.44
National Convention		18,000.00	-18,000.00
Special Events		2,000.00	-2,000.00
Veterans Day	1,330.18	4,000.00	-2,669.82
<b>Total Travel &amp; Lodging</b>	<b>8,297.36</b>	<b>46,000.00</b>	<b>-37,702.64</b>
Veterans Day Committee Dues		200.00	-200.00
Video Conferencing platform subscription	50.00	300.00	-250.00
Website and Database	11,820.35	15,000.00	-3,179.65
Yearbooks			
Archival		150.00	-150.00
<b>Total Yearbooks</b>		<b>150.00</b>	<b>-150.00</b>
<b>Total Expenses</b>	<b>\$34,221.48</b>	<b>\$199,750.00</b>	<b>\$ -165,528.52</b>
NET OPERATING INCOME	<b>\$33,454.32</b>	<b>\$ -59,900.00</b>	<b>\$93,354.32</b>
Other Income			
Interest Earned	2,052.95	6,000.00	-3,947.05
<b>Total Other Income</b>	<b>\$2,052.95</b>	<b>\$6,000.00</b>	<b>\$ -3,947.05</b>
NET OTHER INCOME	<b>\$2,052.95</b>	<b>\$6,000.00</b>	<b>\$ -3,947.05</b>
NET INCOME	<b>\$35,507.27</b>	<b>\$ -53,900.00</b>	<b>\$89,407.27</b>