

Blue Star Mothers of America, Inc.

Budget vs. Actuals: Budget_FY26_P&L - FY26 P&L

September 1 - November 14, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
25% LOGO USE Donation		50.01	-50.01	
CONVENTION				
CONVENTION INCOME		11,100.00	-11,100.00	
CONVENTION FUNDRAISER		1,500.00	-1,500.00	
CONVENTION SILENT AUCTION		999.99	-999.99	
CONVENTION SPONSOR/FUNDRAISER		999.99	-999.99	
CONVENTION VENDOR TABLES		150.00	-150.00	
Total CONVENTION INCOME		14,749.98	-14,749.98	
Total CONVENTION		14,749.98	-14,749.98	
DONATIONS/SPONSORSHIPS				
GENERAL DONATIONS	1,289.00	500.01	788.99	257.79 %
IN KIND DONATIONS (IN)		1,625.01	-1,625.01	
MPMAY DONATIONS		125.01	-125.01	
VAVS FUND - RESTRICTED FUNDS	4,774.99	2,499.99	2,275.00	191.00 %
YEARBOOK ADS		249.99	-249.99	
Total VAVS FUND - RESTRICTED FUNDS	4,774.99	2,749.98	2,025.01	173.64 %
Total DONATIONS/SPONSORSHIPS	6,063.99	-5,000.01	1,063.98	121.28 %
FUNDS FROM CLOSED CHAPTERS				
MEMBERSHIP		24.99	335.01	1,440.58 %
CHAPTER MEMBERSHIP DUES	47,180.07	13,749.99	33,430.08	343.13 %
CHARTER FEE	75.00	37.50	37.50	200.00 %
Total MEMBERSHIP	47,255.07	13,787.49	33,467.58	342.74 %
ONLINE STORE				
SALES OF PRODUCT INCOME	5,877.10		5,877.10	
SHIPPING INCOME	495.73		495.73	
SPREADSHIRT SALES INCOME	215.82	249.99	-34.17	86.33 %
Total ONLINE STORE	6,588.65	6,750.00	-161.35	97.61 %
Total Income	\$60,267.71	\$40,362.48	\$19,905.23	149.32 %
Cost of Goods Sold				
Cost of Goods Sold	3,691.70	5,000.01	-1,308.31	73.83 %
Inventory Shrinkage	91.98		91.98	
Online Store Donor Shipping	583.04	399.99	183.05	145.76 %
Total Cost of Goods Sold	\$4,366.72	\$5,400.00	\$-1,033.28	80.87 %
GROSS PROFIT	\$55,900.99	\$34,962.48	\$20,938.51	159.89 %
Expenses				
Advertising/Public Relations		500.01	-500.01	
Awards				
Chapter Grants	924.68	2,000.01	-1,075.33	46.23 %
Total Awards	924.68	2,000.01	-1,075.33	46.23 %
Bank Charges	45.00	125.01	-80.01	36.00 %

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Checks	98.69	62.49	36.20	157.93 %
Total Bank Charges	143.69	187.50	-43.81	76.63 %
Commissions & Fees				
MPMAY & Campaign Fees		125.01	-125.01	
Total Commissions & Fees		125.01	-125.01	
Conventions				
Convention Expenses		8,750.01	-8,750.01	
Convention Shipping Expenses		875.01	-875.01	
Total Convention Expenses		9,625.02	-9,625.02	
IN KIND DONATIONS OUT		1,625.01	-1,625.01	
Total Conventions		11,250.03	-11,250.03	
DC REP	-23.82	75.00	-98.82	-31.76 %
Donations				
Convention Approved		375.00	-375.00	
Parke Memorial Scholarship		500.01	-500.01	
VAVS Fund-Restricted Funds EXPENSE	-45.00	2,750.01	-2,795.01	-1.64 %
VAVS Matching Funds		2,750.01	-2,750.01	
WIMSA	750.00	375.00	375.00	200.00 %
Total Donations	705.00	6,750.03	-6,045.03	10.44 %
Dues & Subscriptions		500.01	-500.01	
Insurance		875.01	-875.01	
Legal & Professional Fees				
CPA		2,750.01	-2,750.01	
Legal Fees		375.00	-375.00	
Parliamentarian		300.00	-300.00	
Total Legal & Professional Fees		3,425.01	-3,425.01	
Management Expenses				
Ambassador Fund		1,250.01	-1,250.01	
Total Management Expenses		1,250.01	-1,250.01	
Merchant card processing		1,875.00	-1,875.00	
First American Payment Systems	1,283.74		1,283.74	
Moolah Merchant Fees	283.55		283.55	
Paypal Fees	15.87		15.87	
QuickBooks Payments Fees	196.79		196.79	
Total Merchant card processing	1,779.95	1,875.00	-95.05	94.93 %
National Fundraising		249.99	-249.99	
Office Expenses				
Program				
General Office Supplies		50.01	-50.01	
PO Box		75.00	-75.00	
Total Program		125.01	-125.01	

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Total Office Expenses		125.01	-125.01	
Officer Equipment/Software		999.99	-999.99	
Past National President Pin		12.51	-12.51	
Program Expenses				
Flowers & Wreaths		300.00	-300.00	
National Appointed Offices				
National Chaplain				
General Office Supplies		50.01	-50.01	
Gold Star Mother Mailing	2,444.02	875.01	1,569.01	279.31 %
Total National Chaplain	2,444.02	925.02	1,519.00	264.21 %
National Convention Chair				
General Office Supplies		12.51	-12.51	
Total National Convention Chair		12.51	-12.51	
National Historian				
General Office Supplies		125.01	-125.01	
Total National Historian		125.01	-125.01	
National VAVS Rep				
VAVS Annual Meeting Executive Committee		999.99	-999.99	
VAVS gifts & postage		150.00	-150.00	
Total National VAVS Rep		1,149.99	-1,149.99	
Total National Appointed Offices	2,444.02	2,212.53	231.49	110.46 %
National Financial Secretary		62.49	-62.49	
National First VP		62.49	-62.49	
National Fourth VP		62.49	-62.49	
National President	10.40	125.01	-114.61	8.32 %
National Recording secretary	20.00	200.01	-180.01	10.00 %
National Second VP		62.49	-62.49	
National Third VP		62.49	-62.49	
National Treasurer	20.66	375.00	-354.34	5.51 %
Postage (Treasurer)	150.71		150.71	
Shipping Supplies (Treasurer)	63.81		63.81	
Total National Treasurer	235.18	375.00	-139.82	62.71 %
Total Program Expenses	2,709.60	3,525.00	-815.40	76.87 %
Quick Books on line	2,970.00	750.00	2,220.00	396.00 %
Repair & Maintenance		50.01	-50.01	
Travel & Lodging				
Department Conventions	1,390.91	1,125.00	265.91	123.64 %
Gold Star Mothers Convention		624.99	-624.99	
Gold Star Mothers Weekend	1,026.71	500.01	526.70	205.34 %
Memorial Day		999.99	-999.99	
Mid Year (NEB)	1,227.44	2,250.00	-1,022.56	54.55 %
National Convention		4,500.00	-4,500.00	

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Special Events		500.01	-500.01	
Veterans Day	1,330.18	999.99	330.19	133.02 %
Total Travel & Lodging	4,975.24	11,499.99	-6,524.75	43.26 %
Veterans Day Committee Dues		50.01	-50.01	
Video Conferencing platform subscription		75.00	-75.00	
Website and Database	11,820.35	3,750.00	8,070.35	315.21 %
Yearbooks				
Archival		37.50	-37.50	
Total Yearbooks		37.50	-37.50	
Total Expenses	\$26,004.69	\$49,937.64	\$-23,932.95	-52.07 %
NET OPERATING INCOME	\$29,896.30	\$-14,975.16	\$44,871.46	-199.64 %
Other Income				
Interest Earned	1,291.14	1,500.00	-208.86	86.08 %
Total Other Income	\$1,291.14	\$1,500.00	\$-208.86	86.08 %
NET OTHER INCOME	\$1,291.14	\$1,500.00	\$-208.86	86.08 %
NET INCOME	\$31,187.44	\$-13,475.16	\$44,662.60	-231.44 %