

Blue Star Mothers of America, Inc.

Budget vs. Actuals: Budget_FY26_P&L - FY26 P&L

September 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
25% LOGO USE Donation		16.67	-16.67	
CONVENTION				
CONVENTION INCOME		3,700.00	-3,700.00	
CONVENTION FUNDRAISER		500.00	-500.00	
CONVENTION SILENT AUCTION		333.33	-333.33	
CONVENTION SPONSOR/FUNDRAISER		333.33	-333.33	
CONVENTION VENDOR TABLES		50.00	-50.00	
Total CONVENTION INCOME		4,916.66	-4,916.66	
Total CONVENTION		4,916.66	-4,916.66	
DONATIONS/SPONSORSHIPS				
GENERAL DONATIONS	1,008.00	166.67	841.33	604.79 %
In Kind Donations In		541.67	-541.67	
MPMAY Donations		41.67	-41.67	
VAVS FUND - RESTRICTED FUNDS	1,205.00	833.33	371.67	144.60 %
YEARBOOK ADS		83.33	-83.33	
Total VAVS FUND - RESTRICTED FUNDS	1,205.00	916.66	288.34	131.46 %
Total DONATIONS/SPONSORSHIPS	2,213.00	1,666.67	546.33	132.78 %
FUNDS FROM CLOSED CHAPTERS		8.33	-8.33	
MEMBERSHIP				
CHAPTER MEMBERSHIP DUES	42,007.50	4,583.33	37,424.17	916.53 %
CHARTER FEE		12.50	-12.50	
Total MEMBERSHIP	42,007.50	4,595.83	37,411.67	914.04 %
ONLINE STORE				
ONLINE STORE		2,166.67	-2,166.67	
Sales of Product Income	3,089.00		3,089.00	
SHIPPING INCOME	244.17		244.17	
Spreadshirt Sales Income	80.64	83.33	-2.69	96.77 %
Total ONLINE STORE	3,413.81	2,250.00	1,163.81	151.72 %
Total Income	\$47,634.31	\$13,454.16	\$34,180.15	354.05 %
Cost of Goods Sold				
Cost of Goods Sold	1,699.29	1,666.67	32.62	101.96 %
Inventory Shrinkage	51.48		51.48	
Online Store Donor Shipping	242.19	133.33	108.86	181.65 %
Total Cost of Goods Sold	\$1,992.96	\$1,800.00	\$192.96	110.72 %
GROSS PROFIT	\$45,641.35	\$11,654.16	\$33,987.19	391.63 %
Expenses				
Advertising/Public Relations		166.67	-166.67	
Awards				
Chapter Grants	174.68	666.67	-491.99	26.20 %
Total Awards	174.68	666.67	-491.99	26.20 %
Bank Charges		41.67	-41.67	

Blue Star Mothers of America, Inc.

Budget vs. Actuals: Budget_FY26_P&L - FY26 P&L

September 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Checks	98.69	20.83	77.86	473.79 %
Total Bank Charges	98.69	62.50	36.19	157.90 %
Commissions & Fees				
MPMAY & Campaign Fees		41.67	-41.67	
Total Commissions & Fees		41.67	-41.67	
Conventions				
Convention Expenses		2,916.67	-2,916.67	
Convention Shipping Expenses		291.67	-291.67	
Total Convention Expenses		3,208.34	-3,208.34	
IN KIND DONATIONS OUT		541.67	-541.67	
Total Conventions		3,750.01	-3,750.01	
DC REP		25.00	-25.00	
Donations				
Convention Approved		125.00	-125.00	
Parke Memorial Scholarship		166.67	-166.67	
VAVS Fund-Restricted Funds EXPENSE		916.67	-916.67	
VAVS Matching Funds		916.67	-916.67	
WIMSA		125.00	-125.00	
Total Donations		2,250.01	-2,250.01	
Dues & Subscriptions		166.67	-166.67	
Insurance		291.67	-291.67	
Legal & Professional Fees				
CPA		916.67	-916.67	
Legal Fees		125.00	-125.00	
Parlamentarian		100.00	-100.00	
Total Legal & Professional Fees		1,141.67	-1,141.67	
Management Expenses				
Ambassador Fund		416.67	-416.67	
Total Management Expenses		416.67	-416.67	
Merchant card processing		625.00	-625.00	
First American Payment Systems	743.95		743.95	
Moolah Merchant Fees	83.55		83.55	
Paypal Fees	2.30		2.30	
QuickBooks Payments Fees	92.78		92.78	
Total Merchant card processing	922.58	625.00	297.58	147.61 %
National Fundraising		83.33	-83.33	
Office Expenses				
Program				
General Office Supplies		16.67	-16.67	
PO Box		25.00	-25.00	
Total Program		41.67	-41.67	

Blue Star Mothers of America, Inc.

Budget vs. Actuals: Budget_FY26_P&L - FY26 P&L

September 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Office Expenses		41.67	-41.67	
Officer Equipment/Software		333.33	-333.33	
Past National President Pin		4.17	-4.17	
Program Expenses				
Flowers & Wreaths		100.00	-100.00	
National Appointed Offices				
National Chaplain				
General Office Supplies		16.67	-16.67	
Gold Star Mother Mailing	2,444.02	291.67	2,152.35	837.94 %
Total National Chaplain	2,444.02	308.34	2,135.68	792.64 %
National Convention Chair				
General Office Supplies		4.17	-4.17	
Total National Convention Chair		4.17	-4.17	
National Historian				
General Office Supplies		41.67	-41.67	
Total National Historian		41.67	-41.67	
National VAVS Rep				
VAVS Annual Meeting Executive Committee		333.33	-333.33	
VAVS gifts & postage		50.00	-50.00	
Total National VAVS Rep		383.33	-383.33	
Total National Appointed Offices	2,444.02	737.51	1,706.51	331.39 %
National Financial Secretary		20.83	-20.83	
National First VP		20.83	-20.83	
National Fourth VP		20.83	-20.83	
National President		41.67	-41.67	
National Recording secretary	20.00	66.67	-46.67	30.00 %
National Second VP		20.83	-20.83	
National Third VP		20.83	-20.83	
National Treasurer		125.00	-125.00	
Postage (Treasurer)	-10.93		-10.93	
Shipping Supplies (Treasurer)	7.84		7.84	
Total National Treasurer	-3.09	125.00	-128.09	-2.47 %
Total Program Expenses	2,460.93	1,175.00	1,285.93	209.44 %
Quick Books on line		250.00	-250.00	
Repair & Maintenance		16.67	-16.67	
Travel & Lodging				
Department Conventions	1,390.91	375.00	1,015.91	370.91 %
Gold Star Mothers Convention		208.33	-208.33	
Gold Star Mothers Weekend	1,026.71	166.67	860.04	616.01 %
Memorial Day		333.33	-333.33	
Mid Year (NEB)	374.36	750.00	-375.64	49.91 %
National Convention		1,500.00	-1,500.00	

Blue Star Mothers of America, Inc.

Budget vs. Actuals: Budget_FY26_P&L - FY26 P&L

September 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Special Events		166.67	-166.67	
Veterans Day	801.83	333.33	468.50	240.55 %
Total Travel & Lodging	3,593.81	3,833.33	-239.52	93.75 %
Veterans Day Committee Dues		16.67	-16.67	
Video Conferencing platform subscription		25.00	-25.00	
Website and Database	11,820.35	1,250.00	10,570.35	945.63 %
Yearbooks				
Archival		12.50	-12.50	
Total Yearbooks		12.50	-12.50	
Total Expenses	\$19,071.04	\$16,645.88	\$2,425.16	114.57 %
NET OPERATING INCOME	\$26,570.31	\$ -4,991.72	\$31,562.03	-532.29 %
Other Income				
Interest Earned	447.46	500.00	-52.54	89.49 %
Total Other Income	\$447.46	\$500.00	\$ -52.54	89.49 %
NET OTHER INCOME	\$447.46	\$500.00	\$ -52.54	89.49 %
NET INCOME	\$27,017.77	\$ -4,491.72	\$31,509.49	-601.50 %